

Target Market Determination - The Montgomery Fund

Legal disclaimer

This Target Market Determination (**TMD**) is required under section 994B of the *Corporations Act 2001* (Cth) (the **Act**). It sets out the class of consumers for whom the product, including its key attributes, would likely be consistent with their likely objectives, financial situation and needs. In addition, the TMD outlines the triggers to review the target market and certain other information. It forms part of Fundhost's design and distribution arrangements for the Montgomery Fund (**Fund**).

This document is **not** a product disclosure statement and is **not** a summary of the product features or terms of the Fund. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the Product Disclosure Statement (**PDS**) for the Fund before making a decision whether to buy this product.

Important terms used in this TMD are defined in the TMD Definitions which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined. The PDS and the TMD Definitions can be obtained by contacting Fundhost on (02) 8223 5400 or at www.fundhost.com.au.

Target Market Summary

This product is *likely* to be appropriate for a consumer seeking **capital growth** and to be used as a **core component** or **satellite/ small allocation** within a portfolio where the consumer has a **long term** investment timeframe, **high risk**/return profile and requires **daily** access to capital.

Fund and Issuer identifiers

| | |
|-------------|---------------------|
| Issuer | Fundhost Limited |
| Issuer ABN | 69 092 517 087 |
| Issuer AFSL | 233045 |
| Fund | The Montgomery Fund |
| ARSN | 159 364 155 |
| APIR Code | FHT0030AU |
| ISIN Code | AU60FHT00308 |

| | |
|--------------------------|-------------------|
| Date TMD approved | 30 September 2021 |
| TMD Version | 1.0 |
| TMD Status | Current |

Description of Target Market

TMD indicator key

The Consumer Attributes for which the product is likely to be appropriate have been assessed using a red/amber/green rating methodology with appropriate colour coding:

| | | |
|------------------|------------------------------|---------------------------------|
| In target market | Potentially in target market | Not considered in target market |
|------------------|------------------------------|---------------------------------|

Instructions

In the tables below, Column 1, Consumer Attributes, indicates a description of the likely objectives, financial situation and needs of the class of consumers that are considering this product. Column 2, TMD indicator, indicates whether a consumer meeting the attribute in column 1 is likely to be in the target market for this product.

Generally, a consumer is unlikely to be in the target market for the product if:

- **one or more** of their Consumer Attributes correspond to a **red** rating, or
- **three or more** of their Consumer Attributes correspond to an **amber** rating.

Investment products and diversification

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (typically with an intended product use of *satellite/small allocation* or *core component*). In such circumstances, the product should be assessed against the consumer's attributes for the relevant portion of the portfolio, rather than the consumer's portfolio as a whole. For example, a consumer may seek to construct a conservative portfolio with a satellite/small allocation to growth assets. In this case, it may be likely that a product with a *High* or *Very High* risk/return profile is consistent with the consumer's objectives for that allocation notwithstanding that the risk/return profile of the consumer as a whole is *Low* or *Medium*. In making this assessment, distributors should consider all features of a product (including its key attributes).

| Consumer Attributes | TMD Indicator | Fund description including key attributes |
|--|---------------------------------|---|
| Consumer's investment objective | | |
| Capital Growth | In target market | The Fund aims to outperform the S&P/ASX 300 Accumulation Index over a rolling 5 year period. No investor's capital or any returns are guaranteed. The Fund aims to provide capital growth. |
| Capital Preservation | Not considered in target market | |
| Capital Guaranteed | Not considered in target market | |
| Income Distribution | Not considered in target market | |
| Consumer's intended product use | | |
| Solution/Standalone (75-100%) | Not considered in target market | The Fund typically invests in a high conviction portfolio of 20 to 40 company names listed on the Australian Securities Exchange (ASX) and New Zealand Exchange (NZX). |
| Core Component (25-75%) | In target market | The portfolio diversification of the Fund is <i>Medium</i> . |
| Satellite/small allocation (<25%) | In target market | |
| Consumer's investment timeframe | | |
| Short (≤ 2 years) | Not considered in target market | Suggested minimum investment timeframe – at least 5 years |
| Medium (>2 years) | Potentially in target market | |
| Long (> 8 years) | In target market | |
| Consumer's Risk (ability to bear loss) and Return profile | | |
| Low | Not considered in target market | The Fund has a standard risk measure of 6 (High). |

| Consumer Attributes | TMD Indicator | Fund description including key attributes |
|-----------------------------------|---------------------------------|--|
| Medium | Not considered in target market | |
| High | In target market | |
| Very High | In target market | |
| Consumer's need to withdraw money | | |
| Daily | In target market | Under ordinary circumstances, withdrawals can be made daily. |
| Weekly | In target market | |
| Monthly | In target market | |
| Quarterly | In target market | |
| Annually or longer | In target market | |

Appropriateness

The Issuer has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market as described above, as the features of this product in Column 3 of the table above are likely to be suitable for consumers with the attributes identified with a green TMD Indicator in Column 2.

Distribution conditions/restrictions

| Distribution Condition | Distribution Condition Rationale |
|--------------------------------------|----------------------------------|
| There are no distribution conditions | Not applicable |

| Review triggers |
|--|
| Material change to key attributes, fund investment objective and/or fees. |
| Material deviation from benchmark / objective over sustained period. |
| Key attributes have not performed as disclosed by a material degree and for a material period. |
| Determination by the issuer of an ASIC reportable Significant Dealing. |

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|---|
| Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product. |
| The use of Product Intervention Powers, regulator orders or directions that affects the product. |

| Mandatory review periods | |
|---------------------------------|----------------------------------|
| Review period | Maximum period for review |
| Initial review | 1 year and 3 months |
| Subsequent review | 3 years and 3 months |

| <i>Distributor reporting requirements</i> | | |
|---|---|---|
| <i>This part is required under section 994B(5)(g) and (h) of the Act.</i> | | |
| Reporting requirement | Reporting period | Which distributors this requirement applies to |
| Complaints (as defined in section 994A(1) of the Act) relating to the product design, product availability and distribution. The distributor should provide all the content of the complaint, having regard to privacy. | Within 10 business days following end of calendar quarter. | All distributors |
| Significant dealing outside of target market, under s994F(6) of the Act. See Definitions for further detail. | As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing. | All distributors |
| To the extent a distributor is aware, dealings outside the target market, including reason why acquisition is outside of target market, and whether acquisition occurred under personal advice. | Within 10 business days following the end of the calendar quarter. | All distributors |

If practicable, distributors should adopt the FSC data standards for reports to the issuer. Distributors must report to Fundhost using the method specified on this website: www.fundhost.com.au/ddoreporting. This link also provides contact details relating to this TMD for Fundhost.

Disclaimer

Issued by Fundhost Limited (ABN 69 092 517 087, AFSL 233 045), the responsible entity and issuer of units in the Fund. This TMD provides general information only and does not take into account your individual objectives, financial situation, needs or circumstances. Before making any investment decision, you should obtain and consider a copy of the PDS relating to the Fund. You may obtain the PDS by contacting Fundhost on (02) 8223 5400 or at

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