# **ELVEST**

### The Elvest Fund

**Monthly Report - November 2024** 

## Commentary

The Elvest Fund returned 5.5% for November, versus the Benchmark return of 1.3%. Since inception, the Fund has returned a total of 46.7% after fees, ahead of the benchmark return of 12.1%.

Global equity markets rose after Trump's election win, with investor sentiment ostensibly buoyed by the prospect of tax cuts and deregulation in the US.

The AU 10-year bond yield fell 16bps to 4.35%, while large caps and industrials were the standouts in domestic equities. After gaining 60% from its March 2024 lows, the ASX Gold sector finally took a breather, returning -7.2% for the month.

Key contributors for the month were Life360 (360), Zip Co (ZIP), News Corporation (NWS), and Tyro Payments (TYR). There were no material detractors.

Leading family safety app 360 ended a volatile month higher following the release of a strong Q3 result and news of a US small cap index upweight.

All key metrics related to monthly active users (MAUs), paying circles, and subscription revenues hit record levels during the September quarter. 360's member base grew by 32% to 76.9m, with 51% growth in international members a particular highlight.

Further insights into the increased monetisation of 360's highly scalable platform were also announced, with initiatives related to advertising, pet tracking and elder care all materially adding to the TAM for the company.

ZIP added to recent gains following the release of its Q1 results in late October. Led by strong growth in its US division, Q1 group cash earnings were up 234% to \$31.7m.

A long growth runway remains, especially in the key US market, where BNPL penetration of just 2% compares to 15-20% in jurisdictions like Australia and the UK.

NWS rallied on 1Q25 results that beat expectations. Group EBITDA was up 14% to US\$415m, primarily driven by strong growth in its Digital Real Estate, Dow Jones, and Book Publishing divisions.

TYR bounced off recent lows as the company reiterated FY25 guidance at its November AGM. Given the ongoing RBA review of payments regulation, some uncertainty remains for the payments sector. That said, we expect the ultimate impact on TYR to be minimal, a view shared by company management.

TYR continues to strive towards its targeted 'Rule of 40' by FY2026, being the sum of gross profit growth and EBITDA margin, which aims to effectively balance sound top line growth with improving profitability over time.

Looking ahead, the imminent launch of new verticals present as potential catalysts in the coming months. Further growth in TYR's non-discretionary verticals such as healthcare also represent constructive near term opportunities.

As we move closer towards the end of another solid year, we'd like to extend our thanks to all our co-investors for your ongoing support, while also wishing you a safe and happy festive season.

# Top Holdings (alphabetical order)

360	Life360			
NGI	Navigator Global Investments			
NWS	News Corporation			
RUL	RPMGlobal			
ZIP	Zip Co			

Performance	1 Month	1 Year	2 Years p.a.	Since Inception p.a.*	Since Inception*
The Elvest Fund	5.5%	29.2%	17.9%	16.5%	46.7%
S&P/ASX Small Ords TR Index	1.3%	19.9%	7.7%	4.7%	12.1%
Relative Performance	4.2%	9.3%	10.2%	11.8%	34.6%

<sup>\*</sup> Inception date 1 June 2022. Performance after all fees & expenses. Unit price (30/11/2024): MID (\$) 1.3186, ENTRY (\$) 1.3219, EXIT (\$) 1.3153.

This information refers to investments in The Elvest Fund (The Fund). Any person wishing to invest in the Fund should review the Information Memorandum and seek legal, financial and taxation advice. The trustee of the Fund is Fundhost Limited (ABN 69 092 517 087, AFSL No. 233 045). Elvest Co Pty Limited (ABN 65 657 018 614, AFSL 547262) is manager of The Fund. Only investors who are wholesale clients (as defined in s761G and s761GA of the Corporations Act 2001 (Cth)) may invest in the Fund. An investment may achieve a lower than expected return and investors risk losing some or all of their principal investment. Past performance is no indication of future performance.

#### The Manager

Elvest Co is a boutique investment manager specialising in small and mid cap Australian equities. Independently owned and operated by managers with a strong track record, Elvest Co is the investment manager of The Elvest Fund.



Adrian Ezquerro
Principal & Portfolio Manager

Adrian is a Portfolio Manager of the Elvest Fund, and a co-founder of investment management company Elvest Co Pty Limited. Adrian has over 15 years' experience in financial markets, with prior roles including Analyst, Senior Analyst, Portfolio Manager and Head of Investments.



Jonathan Wilson CFA
Principal & Portfolio Manager

Jonathan is a Portfolio Manager of the Elvest Fund, and a co-founder of investment management company Elvest Co Pty Limited. Jonathan has over 10 years' experience in financial markets, with prior roles including Analyst, Senior Analyst and Portfolio Manager.

#### **Investment Approach**

Our bottom-up research and company visitation program results in an actively managed portfolio of high-quality Australian businesses offering dynamic growth. We seek to own a part share of established emerging leaders that are still relatively early in their life cycle. We therefore expect to benefit from the earnings and dividend growth that often follows. We target companies that have emerging industry leadership, a strong balance sheet, healthy cash generation, aligned management teams and large opportunity sets.

#### **About The Fund**

The Elvest Fund is a long-only Australian equities fund. The Fund invests in 20-40 companies that are typically outside of the S&P/ASX 100 at the time of initial inclusion. The objective is to provide strong absolute returns to investors, while also outperforming its Benchmark over the long term.

<b>Fund Information</b>				
Name	The Elvest Fund	<b>Investment Eligibility</b>	Wholesale only	
Structure	Wholesale Unit Trust	Minimum Investment	\$250,000 (unless otherwise agreed)	
<b>Investment Universe</b>	ASX-Listed small and mid caps	Liquidity	Monthly	
Benchmark	S&P/ASX Small Ords Accum. Index	Distributions	Annually	
Number of Holdings	20 to 40 securities	Fees	1.28% (incl. GST, net of RITC)	
Stock Limit	10% at cost		20.5% (incl. GST, net of RITC) of	
Investment Timeframe	5 years+		outperformance of the Benchmark, subject to a high water mark.	
APIR Code	FHT0540AU	Administration	Fundhost	
Platform Availability	HUB24, Netwealth	Custodian	HSBC	

#### **Contact**

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